

Hall of Fame Attitude

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It is said we learn from our own experiences as well as the experiences of others. Two months ago, four of the nation's top private fleet drivers were inducted into the NPTC Driver Hall of Fame sponsored by International Truck. Collectively, they have driven for more than 172 years and racked up nearly 12.5 million miles of service without a chargeable accident or a moving violation. The recognition took place in conjunction with the NPTC Annual Education Management Conference and Exhibition, which was held May 7-9 in Orlando.

So, what can we learn from these award-winning drivers? What characteristics do they display that we can put into our daily routines? And what attitudes are worthy of emulation?

- 1. **Each operates with a 'Golden Rule' mentality:** They treat others the way they would want to be treated. Whether it's a customer, another highway user, or a company employee. Everybody they come into contact with is treated with courtesy and respect.
- 2. **They take care of themselves:** A commitment to a healthy lifestyle is an essential part of their daily routine. They show up to work early, well-rested, and fueled with the right kind of food, with their minds focused on the task at hand.
- 3. They are calm, emotionally level-headed and well-balanced: They don't get stressed and they leave their problems at home. Their sole and exclusive focus is what is going on around them every mile and every minute.
- 4. **They are patient and anticipatory**: They don't overreact to situations that are dangerous, stressful or frustrating.
- 5. **Each is committed to excellence in all facets of their lives:** They understand doing a good job doesn't start and stop at the company gates.
- 6. **Inspections take priority:** They invest in thorough pre- and post-trip inspections to ensure their vehicles remain in peak operating condition.
- 7. They comport themselves with class and exude optimism: They display great confidence in their ability to help solve customer problems—often before it becomes a problem or before the customer realizes that a problem exists. They handle complex on-the-road challenges effortlessly.
- 8. **They work hard:** Each volunteer for extra assignments, help conduct training, and coach other drivers. Often you find them volunteering their time outside the truck cab in numerous community improvement projects.
- 9. **Each displays great pride in all facets of their life:** Whether it's the way they keep their truck clean, the way they dress, the way they speak, or the way they service the customer, they respect themselves and all those they meet.
- 10. **For them, truck driving is not a job:** It's a passion that carries a huge responsibility. But each view what they do as more than simply driving a truck. They are genuinely excited about the opportunity to serve the customer safely.
- 11. **They commit themselves to daily renewal:** They invest in their continuous learning and improvement.
- 12. **They are humble to a fault:** Despite their myriad talents and abilities, they don't do anything for recognition. They do it because it's the right thing to do.

Take note of these attitudes. By putting them into action, you too can enhance your winning performance.